

Sources of Capital & Education, Rochester NY Region:

4/20/13

Rochester Angel Network...the RAN Group headed by Jim Senall of High Tech Rochester...www.rochesterangels.com

Excell Fund headed by Theresa Mazullo.... www.excellny.com

UNVANY the Upstate Venture Capital Association of VC's....www.uvany.org/

GRE which has contacts within and without the community....headed by Mark Peterson...www.rochesterbiz.com

RIT's Venture Creations for RIT Student and faculty led projects...<https://www.rit.edu/venturefund>.

U of R New Simon School Venture Fund for U of R students and faculty led projects....www.simon.rochester.edu

High Tech Rochester [HTR] has a Business Plan outline for any new venture setting forth what needs to be included in outline form for any venture seeking capital in this Region....everyone follows this outline....www.htr.org

Do not seek funding from Banks.....They are not able to fund start-ups of any kind....only later stage enterprises.

Education:

TEN The Entrepreneurs Network ten-ny.org

Eligibility

Candidates should be Founders, Senior Executives, CEO's or hold a controlling position in a **new venture** (early stage technology, life science) or **established firm** (scalable high-revenue, family-owned, ownership transitioning) with business operations primarily in Upstate New York.

Who Should Apply

- Early Stage Technology Firms
- Life Science Firms
- Serial Entrepreneurs
- Scalable Businesses (Up to \$50 million)
- Businesses Undergoing a Leadership Transition
- Family-owned Businesses